

# CANNASURE

INSURANCE SERVICES

For Immediate Release  
Thursday, January 17, 2019

Contact: Mason Tvert  
720-255-4340  
[mason@vsstrategies.com](mailto:mason@vsstrategies.com)

## Cannasure Hires Jay Dharia Client Service Director

***Dharai, who previously managed the Regional Supervisory Sales & Client Services for AMICA Insurance Group, will be responsible for driving service performance for Cannasure countrywide.***

CLEVELAND — Cannasure Insurance Services (Cannasure), a leading insurance MGA and wholesale broker for the cannabis and hemp industries, announced Thursday it has hired Jay Dharia in a new role as Client Service Director for the group.

Dharia, who resides in the Cleveland Corporate Office, will be responsible for the group's service and support staff, overseeing account and service performance, enhanced service and efficiency ratios. In his role, he will play a critical role on the management team toward leading program efficiency, driving revenue, and building long lasting partnerships with clients and carrier partners.

"We are very excited to welcome Jay to the Cannasure team." said Cannasure CEO Patrick McManamon. "Not only does he bring a wealth of experience on the service side, he is also a strong results-oriented leader. Given the rate of growth and expansion of our industry, we continue to invest in our systems and attracting and retaining the best people in the industry to ensure we provide clients with innovative products and top tier service solutions in the cannabis and hemp industries. Jay is just one more example of this on-going commitment."

Dharia has spent the last five (5) years of his insurance career with AMICA Insurance. He oversaw Sales and Client Services in the Midwest and TX. During his tenure, he relocated to CT, WA and AZ tasked with working with under-performing offices to restore them to the AMICA performance standards. Returning to Ohio in 2017, Jay's managed all client services, staff development, recruitment, development of process and procedure Best Practices and alignment with other units to drive growth, profitability and service performance ratios. Jay's Ohio team handle over 20% of the company's premium volume.

"I could not be happier joining Cannasure." said Jay Dharia of Cannasure. "For me, this is the perfect opportunity whereby I can learn about one of the country's fastest and most innovative growth sectors, while bring new ways to handle the business that are not only keeping pace with the growth but set the bar for top tier client service performance. I enjoy learning new things, solving challenges with our retail partners and being a part of a dynamic team – That is Cannasure for sure."

---

### About Cannasure Insurance Services, LLC

Cannasure (<https://www.cannasure.com>) is a leading cannabis MGA and wholesale broker providing leading-edge insurance solutions for U.S. cannabis and hemp businesses, including cultivators, retailers, processors and products manufacturers, testing laboratories, landlords, and ancillary businesses. Cannasure was founded in 2010 in Westlake, Ohio, and it is licensed in all states where cannabis and hemp are legal and regulated for medical or adult use. It is a full-service insurance group and provides a broad range of products, including but not limited to General Liability, Product Liability, Auto (Primary/Excess), All Risk Property, Inland Marine, Stock Throughput, Professional and Management Liability, Umbrella, and Workers' Compensation.



Cannasure Insurance Services • [www.cannasure.com](http://www.cannasure.com) • 800.420.5757

#### Corporate HQ:

Western Reserve Building • 1468 West 9th Street, Suite 805 • Cleveland, Ohio 44113

#### Branch Offices:

1400 16th Street • 16 Market Square, Suite 400 • Denver, CO 80202  
9850 S Maryland Pkwy. • Suite A-5279 • Las Vegas, NV 89183

Share this email:



[Manage](#) your preferences | [Opt out](#) using TrueRemove™

Got this as a forward? [Sign up](#) to receive our future emails.

View this email [online](#).

1468 West 9th Street Suite 805  
Cleveland, OH | 44113 United States

This email was sent to .

To continue receiving our emails, add us to your address book.